

TRANSITIONAL STOP LOSSSM from CMG



A LEVEL FUNDING SOLUTION THAT WORKS FOR YOUR BUSINESS

Many employers that fully insure their benefit plans do so because of the relative predictability of a monthly fixed premium expense. The idea of knowing exactly how much their benefits will cost each month is attractive. These employers may also be reluctant to leave a fully insured arrangement because of a lack of information of the true cost of their employees' health care. The insurance company in a fully insured arrangement is often unwilling to provide meaningful information about health care cost which might assist an employer to seek other options for coverage. Consequently, many employers feel "trapped" into remaining in a fully insured arrangement.

Discerning employers are realizing they can save money and increase flexibility through self-funding their benefit plan. What's more, with Transitional Stop LossSM from Certus Management Group, they can cap their cash flow liability to a fixed, budgetable amount each month. CMG's level funding solution is called "Transitional" for a reason: it is designed to allow employers a way out of the fully insured trap, and to confidently make the step into self-funding their benefit plan.

TRANSITIONAL STOP LOSS (LEVEL FUNDING)

Industry pioneer Certus Management Group (CMG) has developed a stop loss product designed to make the first step into self-funding easy. Our Transitional Stop LossSM (TSLSM) product is an Aggregate-Only coverage which caps the employer's cash flow liability to a fixed, budgetable amount each month. This monthly maximum consists of funding factors (claim reserve) combined with stop loss premium and administration expense. If at any point during the plan year the benefits paid by the plan exceed the monthly maximum, the Transitional Stop Loss policy will immediately advance reimbursement for the remaining month's claim liability. The advance of this reimbursement takes place via ACH transfer to the plan claim account within 72 hours of a request from the Third Party Administrator. More importantly, it is seamless to the employer.

RETAINING SURPLUS

Like self-funding with traditional stop loss, the plan retains any surplus and there is potential for savings should the plan's actual claim payments turn out to be less than the year-end aggregate deductible.

REPORTING CLAIMS EXPERIENCE

Employers also benefit from access to full reporting of the actual claims experience. This allows them to make more informed decisions for their benefit plan in the future.

TRANSITIONAL STOP LOSS ADVANTAGES

- **MONTHLY CASH FLOW IS CAPPED**
- **EXCESS CLAIM FUNDING IS SEAMLESS TO THE EMPLOYER**
- **EXCESS CLAIM PAYMENT WITHIN 72 HOURS VIA ACH TRANSFER**
- **PLAN RETAINS ALL SURPLUS FUNDS AT YEAR-END**
- **ACCESS TO FULL REPORTING OF PLAN UTILIZATION AND CLAIM EXPERIENCE**
- **NO INDIVIDUAL SPECIFIC DEDUCTIBLES, NO INDIVIDUAL LASERED DEDUCTIBLES**

CMG is committed to helping you find the right solutions. Contact one of our seasoned professionals today to find out how Transitional Stop Loss can work for you.